

## ELEVATE YOUR BUSINESS

Transformative Leadership

**Customer Delight** 

### PROGRAMS THAT DELIVER RESULTS

Training Online & In Person









Business climate, culture, and the employee mindset continue to change. Understanding this new paradigm is critical to business owners, managers and staff looking to thrive. Our programs focus on these new imperatives.

## OUR PROGRAMS ADDRESS THE MOST CRITICAL ISSUES FACING BUSINESS TODAY



78% of business leaders engage with their employees regularly but only 33% of employees feel engaged.



93% of customers are likely to repeat purchases with companies who offer excellent customer service.



83% of companies believe in developing leaders at all levels but only 5% have integrated leadership development into their company.



89% of consumers are more likely to make another purchase after a positive customer service experience.



79% of employees will quit their job due to lack of appreciation from their leaders.



Only 27% of leaders believe they are very effective at leading hybrid teams



### **Transformative** Leadership

Effective leadership is not just a skill—it's a transformational journey that propels businesses towards success.

Our Leadership training program is designed specifically for business owners and managers like you who are eager to elevate their leadership capabilities and create leaders throughout their organization.

> 6-12 weeks

3-6 hours per week

**Unlock Leadership Excellence:** 12 Key Modules That Elevate Your Leadership Skills



**Effective Leadership Qualities** 



Persuasive Idea Selling



**Managing & Motivating Your** Remote or Hybrid Team



**Leading Change** 



**Communicating Clearly** & Credibly



Inspiring Peak Performance



Assertiveness skills for Leaders



**Effective Team Leadership** 



**Bulding Superstar Teams** 



Mastering Self-Management



**Turning Conflict Into** Collaboration



Channeling Stress For Success



Contact us to increase leadership skills throughout your business



# MASTERING CUSTOMER DELIGHT

This Program emphasizes strategies and techniques to arm your frontline staff with the tools to consistently exceed customer expectations. This fosters loyalty and satisfaction, while promoting a new mindset centered around competence and accountability.



**6 Powerful Modules To Boost Your Customer Satisfaction Game** 



"Satisfaction Guaranteed"



Exuding Workplace Professionalism



Effective & Persuasive Communication



Embracing Customer Points of View



Managing Difficult Customers



**Superstar Customer Teams** 



Contact us to now increase customer delight and loyalty in your business

## WHY WORK WITH US? PROGRAMS THAT MAKE THE DIFFERENCE



#### SESSIONS & TECHNIQUES

Attendees find our sessions insightful, educational and Fun. We utilize a variety of techniques to teach our concepts including the use of popular movies, or top billboard music, which center on a specific principle. This provides a unique and enriching experience for all attendees.

#### **FLEXIBILITY**

Select specific modules from leadership and customer delight that best meet the needs of your specific business. **Programs** can be online or in person to best meet your needs.

#### DURATION

You decide on the length of programs to best meet your business needs and timing.

#### FLEXIBLE PRICING

Client only pay for content that directly impacts their business.

MODULES	PRICE / MODULE
3-5	\$3500
6-10	\$3250
11-15	\$3000
16+	\$2500



your Call

Schedule your call to learn more & get started